



Our Partners speak for us

Accelbus Accelerating with PARIS Partnership and PowerAnalytics

Bringing Fast, Consolidated Reporting to CPG's SAP Business One Environment

A PowerAnalytics Partner Success Story with comments from
Frank Sposato, Principal
Accelbus Systems, LLC



Clients *really* appreciate solutions that go beyond their expectations, and no one knows that better than PowerAnalytics Reseller Partners. We'd like to highlight one such PARIS and SAP Partner—Accelbus Systems LLC—who, in their first implementation with PowerAnalytics, achieved a tremendous success working with SAP Business One at CPG International. Many companies could benefit from the insight and expertise that Accelbus Systems provides for advanced reporting and database solutions when the go-to tools aren't enough.

CPG International, a publicly owned company that manufactures market-leading brands of highly engineered building products for residential and commercial markets, implemented SAP Business One to address its needs to manage general ledger accounts across separate business entities. As CPG's expert SAP Reseller Partner, Accelbus created a sophisticated system for 150 users spanning four operating companies—one of the largest implementations of its kind. But CPG and Accelbus soon determined that it remained problematic to consolidate data across the multiple companies; as well, there were problems with speed in creating simple financial reports. For example, **"it took them a half hour to run a single consolidated Profit & Loss statement,"** notes Accelbus Principal, Frank Sposato. Fortunately, Sposato has a background in OLAP technology and a specific understanding about how PowerAnalytics for SAP Business One could meet CPG's needs.

CPG agreed to pilot Accelbus' recommended PowerAnalytics solution and within a week were able to produce fully integrated and dynamic reports including consolidated financial statements—an issue the firm had been struggling with for months! In short order, CPG also had a solution for time-critical management, SEC reporting, sales and inventory reporting, and budget planning and forecasting. **"I have seen a direct, powerful result from using PowerAnalytics—you go from spending days in consolidating to minutes!"** Andy Ludwig, CPG VP & Chief Information Officer, affirms.



Immediate Success
Accelbus achieved great success in their first implementation with PowerAnalytics.

Happy Customer
"I have seen a direct, powerful result from using PowerAnalytics—you go from spending days in consolidating to minutes!"

One Solution Addresses Multiple Problems
In addition to consolidated reporting, CPG also had a solution for time-critical SEC reporting, sales and inventory reporting, and budget planning and forecasting.

Ease of Reporting
With PowerAnalytics, CPG is now producing a bank package with financial data and metrics.



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With PowerAnalytics, CPG is now producing a bank package with financial data and metrics; they are also tracking inventory and sales for investors and management. With their enhanced data-analysis capabilities, they are planning to load budget data through PowerAnalytics into PowerOLAP to create Variance Analysis cubes and reports. Now, that's a productive, consolidated environment!

PowerAnalytics for SAP Solutions frees companies like CPG International from the stream of never-ending spreadsheets, while still enabling them to use Excel as a front end to a multidimensional OLAP environment. Congratulations to Accelbus Systems LLC for being a great new PowerAnalytics Partner and for CPG International's solution—we're sure it goes beyond their best expectations for success!

Become a Partner and introduce PowerAnalytics to your SAP customers, contact us or visit our microsite: <http://cpsn-channel.sap.com/olap> 

To learn more about CPG International, please see www.cpgint.com.

To learn more about Accelbus Systems, LLC please see www.accelbus.com

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Future Plans – Enhancing the Solution

With their enhanced data-analysis capabilities, they are planning to load budget data through PowerAnalytics into PowerOLAP to create Variance Analysis cubes and reports.